



To the Attention of all Members of the Long Island Board of Realtors (LIBOR) and Their Immediate Families

P. C. Richard & Son is proud to extend our VIP discount program to all Members of the Long Island Board of Realtors (LIBOR) and their immediate families.

Now available and on display at our 65 Superstores, serving New York, New Jersey, Connecticut, and Northeast Philly, is the largest selection of televisions, featuring the new 4K Ultra HDTVs, home appliances, designer built-in appliances, personal electronics, computers and now mattresses in select stores. Visit PCRichard.com/Mattress to find a store location nearest you.

Within the past year, we've continued to expand our selection of merchandise and added several exciting new categories of merchandise including Apple products, home automation, new houseware departments, health & fitness bands, Sonos products and mattresses.

Our friendly, knowledgeable sales counselors will provide superior service before, during, and after your purchase. To receive your VIP discount pricing, present this letter and a Member ID to our Showroom Manager or Assistant Manager.

Due to manufacturer imposed pricing restrictions on certain products or special sale prices, not every item can be discounted at time of purchase. If for any reason, one of these items is what you are purchasing, please contact Todd Costello at Todd@PCRichard.com for special future consideration.

We are pleased to offer our more than 106 years of Honesty, Integrity, and Reliability to all members of the Long Island Board of Realtors (LIBOR) and their immediate families.

Sincerely,

A handwritten signature in black ink that reads "Gregg Richard".

Gregg Richard
President & CEO

A handwritten signature in black ink that reads "Todd Costello".

Todd Costello
Vice President of Sales

