

# Looking to Buy or Sell Your Home?

## IT PAYS TO WORK WITH A REALTOR®

### LOOKING TO BUY A HOME?

#### A REALTOR® ...

- Has many resources to assist you in your home search and provide objective information about each property.
- Can help you negotiate and determine your buying power.
- Provides guidance during the evaluation of the property.
- Can guide you through the closing process and make sure everything flows together smoothly.

### READY TO SELL YOUR HOME?

#### A REALTOR® ...

- Can give you up-to-date information about the market, prices, financing, terms and conditions of competing properties.
- Will best market your property to other real estate agents and to the public.
- Can help you objectively evaluate every buyer's proposal without compromising your marketing position.
- Can help close the sale of your home.

REALTORS® provide you with unparalleled knowledge and invaluable services when buying or selling a home. Make the right choice — work with a REALTOR®!



[www.LIRealtor.com](http://www.LIRealtor.com)



*The Long Island Board of REALTORS®, Inc. (LIBOR) is a not-for-profit trade association representing 25,000 Real Estate professionals working throughout Nassau, Suffolk and Queens Counties. Charlotte Van der Waag is currently serving as the 2018 LIBOR President.*