

## Long Island Board of REALTORS<sup>®</sup>, Inc.

300 Sunrise Highway  
West Babylon, NY 11704  
info@LIRealtor.com  
www.LIRealtor.com

### Tel:

(631) 661-4800 or (718) 739-8700

### Fax:

(631) 661-5202

*Below you will find a quick and easy reference to access when calling LIBOR. Note that each department is reachable by simply pressing one button after calling into either phone number listed above.*

Computer Assistance, MLS Services,  
Lock Box Information ..... Dial 1

Education, Chapters, Divisions and  
Realtor Service Centers ..... Dial 2

LIBOR/MLS Billing  
& Membership, Supplies ..... Dial 5

New Membership Information,  
Member Information Changes ..... Dial 6

Credit Union ..... Dial 6

Administration –  
Including the following ..... Dial 8

- Grievance, Arbitration & Ethics
- Mediation
- MLS Rules & Procedures

Staff Directory by Name ..... Dial 9

## REALTOR<sup>®</sup> SERVICE CENTERS

### WEST BABYLON

346 Sunrise Highway,  
West Babylon, NY 11704

### RIVERHEAD

185 Old Country Road, Suite 1  
Riverhead, NY 11901

### QUEENS

75-35 31st Avenue, Suite 207  
Jackson Heights, NY 11370

### NORTH SHORE

100 Crossway Park Drive West, Suite 106  
Woodbury, NY 11797



## LONG ISLAND BOARD OF REALTORS<sup>®</sup> Member Benefits

Your Guide to Member  
Services & Resources

## Welcome to the Long Island Board of REALTORS<sup>®</sup>, Inc. (LIBOR)

Your LIBOR membership connects you with exclusive products, programs, and services. As a member of the largest Board in the country, you are entitled to benefits that include: Professional Standards and Mediation, Education, Legal assistance, Legislative Representation, Risk Reduction Support Services, participation in the Long Island REALTORS<sup>®</sup> Federal Credit Union, discount programs and more.



Mary Alice Ruppert  
2016 LIBOR President

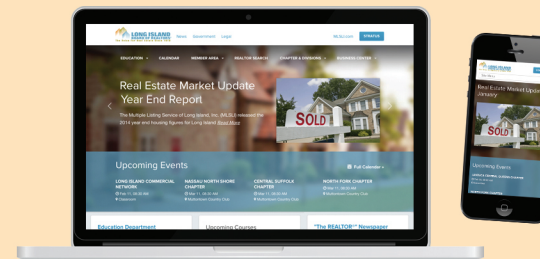
Your LIBOR membership is your best investment in your future!

## Leadership Opportunities

Member participation is vital to the success of LIBOR. Whether you are an experienced REALTOR<sup>®</sup> or at the beginning of your career, take advantage of the opportunities to get involved through your LIBOR Chapters and Divisions, or serve on a committee and meet and network with influential colleagues. It will enhance your career.

## LIRealtor.com

LIRealtor.com provides LIBOR members with access to timely and valuable information that will enhance your real estate business.



## PROFESSIONAL DEVELOPMENT & TECHNOLOGY TRAINING

## Education

Whether you are a brand new agent, manager or an experienced broker, LIBOR courses have what you need. Courses, programs and seminars are packed with relevant up-to-date techniques and practical information that can be applied in everyday situations to increase productivity and earnings!

### Licensing and Continuing Education (CE)

You'll find a wide variety of continuing education and licensing courses to choose from, offered in day, evening and weekend formats at several locations.

### Earn CE Credit Through LIBOR Online Distance Education Courses!

LIBOR offers a variety of internet courses online for your convenience. Earn credits right from your home or office computer, at your pace. Earn national designations through REALTOR<sup>®</sup> University, also available through LIBOR.

### Designations and Certifications

As a member of LIBOR, you are also a member of NYSAR and NAR. Only members of these associations may earn prestigious REALTOR<sup>®</sup> designations. Education and certification in specialized areas such as residential real estate, brokerage and/or management, appraisal and commercial real estate, enable members to receive professional REALTOR<sup>®</sup> designations.

### Contact Info

Email: [education@lirealtor.com](mailto:education@lirealtor.com)

Web: [www.LIRealtor.com/educate](http://www.LIRealtor.com/educate)

## Technology Training

From beginner to advanced user, LIBOR technology training has a wide array of course topics including MLS Stratus, Instanet, REALTOR.com FIND, Listingbook, Facebook, Websites, and mobile devices. We will customize a class just for your office. We also offer personal tech training for the individual who needs one-on-one help.

Our 4 conveniently located, state of the art computer labs allow each student to learn "hands-on" with the assistance of a patient and knowledgeable instructor.

### Contact Info

For information on class reservations and schedules, visit:

[www.LIRealtor.com/course](http://www.LIRealtor.com/course)

or call LIBOR Customer Service at:

(631) 661-4800 ext. 21

## Government Affairs

LIBOR's Government Affairs Division serves as the "eyes and ears" for the local real estate industry. The Association initiates and supports proposals that protect your business interests and opposes legislation that adversely affects you and the industry. LIBOR monitors legislative issues at the local, state and federal levels of government on a daily basis. In addition to our lobbying efforts, LIBOR provides our elected officials with LegisLink, our quarterly publication featuring issue summaries and customized housing statistics for their districts.



### Some of the many issues that we are currently working on are:

- Opposing a 20% down payment requirement.
- Preserving the Property Tax Deduction and Mortgage Interest Deduction (MID).
- Opposing increases to Long Island's notoriously high closing costs.
- Blocking legislation to prohibit you from conducting business outside your home county.

### Contact Info

**Tel:** (631) 661-4800 ext. 354  
**Email:** [legis@lirealtor.com](mailto:legis@lirealtor.com)  
**Web:** [www.LIRealtor.com/government](http://www.LIRealtor.com/government)

## REALTORS® Political Action Committee (RPAC)

### Your Best Investment in Real Estate

RPAC is the REALTORS® Political Action Committee. RPAC is the only political organization in the country solely dedicated to protecting REALTOR® interests. RPAC is non-partisan and provides essential funding to federal, state and local candidates who support REALTOR® issues.

Investing in RPAC produces tangible benefits for our industry.

Protect your business. Pledge your commitment to the future of the real estate industry by contributing to RPAC today. It's your best investment in real estate.

## Legal Department

LIBOR offers programs and services designed to help you understand and avoid exposure to liability and risk.



### Legal Helpline

The Legal Helpline gives you direct access to a Board retained, real estate attorney, who is available to answer legal questions that may arise. Simply e-mail your inquiries to the helpline attorney and your questions will be answered via phone or e-mail within 24 hours of the time the question was sent, if sent during the business week. The Legal Helpline is available at [LIRealtor.com/legal/legal-helpline](http://LIRealtor.com/legal/legal-helpline).

### Legal Assistance

LIBOR, along with NYSAR and NAR, will provide financial support to legal cases that will establish a favorable precedent for the real estate industry.

### Professional Standards

LIBOR offers its members and the public two distinct services regarding disagreements over the details of a real estate transaction. These services are filing an ethics complaint against a REALTOR® and requesting arbitration with a REALTOR®.

### Arbitration: Resolving Commission Disputes

Arbitration is a legally binding process by which REALTORS® may request a hearing before members of the Professional Standards Committee when there is a commission dispute. There is currently a filing fee of \$350 per party to the Arbitration.

### Mediation Process:

#### A Less Formal Approach to Resolving Disputes

Mediation is available to Principals on a voluntary basis prior to the filing of an Arbitration Request. The mediation can be scheduled quickly without the necessity of filing any paperwork.

Mediation is also offered as part of the Arbitration Process after the Arbitration Request has been reviewed by the Grievance Committee.

Mediation is an informal dispute resolution process where the Principals, along with a Mediator, attempt to amicably settle their differences before they are required to attend a formal Arbitration Hearing.

### Contact Info

**Tel:** (631) 661-4800 ext. 388  
**Email:** [psc@lirealtor.com](mailto:psc@lirealtor.com)  
**Web:** [www.LIRealtor.com/legal](http://www.LIRealtor.com/legal)

### SentriLock - Photo Security ID and Lockbox System

SentriLock offers the only lockbox developed with the features most requested by REALTORS®. SentriLock's Secure ID technology takes advantage of the secure, convenient credit card sized ID card that also serves as the electronic "key" for the

## Communications



Your LIBOR membership affords you access to important industry information that can be used to grow your business. Our Association newspaper, "The REALTOR®" will be published six (6) times a year and will appear in the center of the New York State Association of REALTORS® Magazine. A digital file of each print issue will be placed on [LIRealtor.com](http://LIRealtor.com), providing in-depth coverage on the latest market trends and legal and public policy decisions affecting the real estate industry.

## Public Relations

LIBOR conducts many public relations campaigns promoting the REALTOR® image through general interest pieces, as well as, community service events, covered in the local papers and on TV. In 2006, LIBOR launched the "We're More than REALTORS®..." Campaign that has brought increased awareness to the community outreach and charitable involvement which many REALTOR® members are associated with.



### Contact Info

**Tel:** (631) 661-4800 ext. 358  
**Email:** [pr@lirealtor.com](mailto:pr@lirealtor.com)  
**Web:** [www.LIRealtor.com/news](http://www.LIRealtor.com/news)



When you become a member of LIBOR, you and your family members are eligible to join the Long Island REALTORS® Federal Credit Union (LIRFCU) with its advantageous programs and rates.

## MLS LI

The Multiple Listing Service of Long Island, Inc., a subsidiary of the Long Island Board of REALTORS®, is a computerized network of over 2,500 participating real estate offices throughout Nassau, Suffolk, Queens, and Brooklyn.

### Stratus MLS

The MLS offers an Internet based computer system known as Stratus MLS which provides agents with access to the system from any computer with an Internet connection.

### MLS Products & Services

Innovative Tools and Technology for Today's REALTOR® - Staying on top means staying ahead of the competition. Take advantage of the FREE tools we have for your business. These tools are all designed to keep you on the cutting edge of real estate technology. Today's buyers and sellers are tech-savvy - make sure you are too. Visit [www.MLSTechs.com](http://www.MLSTechs.com) for the latest tech tools, news, and advice.

### MLS LI.com

The MLS is on the web at [www.MLSLI.com](http://www.MLSLI.com) which helps participating REALTORS® attract buyers and sellers.

## Money Saving Discounts

Membership has its privileges. As a member of LIBOR you have the opportunity to take advantage of the many discount programs and services offered to you.

- 1-800-Flowers
- Atlantis Health Care
- Automobile Club of New York (AAA)
- Avistar Parking Discount
- Cineplex Oden, Loews & United Artist Tickets
- CDW@Work
- Conference Associates
- Errors & Omissions Insurance and Home Warranty
- Forms and Supplies
- Health Care and Insurance
- JinList
- Liberty Mutual
- LIBOR Legal Helpline
- LIBOR/MLS Fax & Documents-on-Demand
- Meenan Oil
- MLS Print Shop
- One Fine Day Photography
- P.C. Richard & Sons
- SentiLock Security
- UPS Discounts
- www.LIBOR-Store.com

Find more LIBOR benefits at:  
[www.LIRealtor.com/benefits](http://www.LIRealtor.com/benefits)

For NAR benefits, visit:

[www.REALTOR.org/member-benefits](http://www.REALTOR.org/member-benefits)

for NYSAR benefits, visit:

[www.NYSAR.com/member-perks](http://www.NYSAR.com/member-perks)