

2026 LIBOR TRADE MISSION

PORTUGAL & SPAIN

May 28 2026 to June 5, 2026



**A REPORT BY
EVAN SMITH, CIPS**
LIBOR'S GLOBAL BUSINESS LIAISON

ABOUT THE TRIP

On May 27, 2026, a delegation from the Long Island Board of REALTORS® (LIBOR) departed for Portugal and Spain as part of LIBOR's annual international trade mission. This year's trip combined market exploration, property tours, educational opportunities, and networking events across two countries, culminating with participation in Inmoción 26 in Barcelona, Spain.

WHY PORTUGAL & SPAIN?

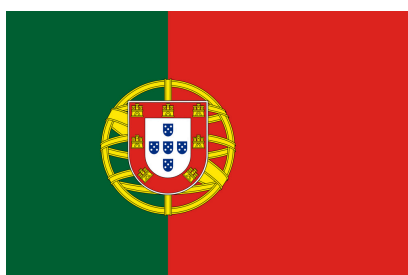
As the National Association of REALTORS®' (NAR) Ambassador Association to Spain since 2018, LIBOR has maintained a strong relationship with the Spanish real estate community through Spanish International Realty Alliance (SIRA), Inmoción, and other industry partners. The 2026 trade mission expanded upon these relationships while introducing delegates to the Portuguese real estate market, one of Europe's most dynamic destinations for international investment and lifestyle buyers.

Portugal's growing appeal among international purchasers, combined with Spain's established role as a global real estate destination, provided delegates with a unique opportunity to explore emerging trends, residential development opportunities, and cross-border business relationships throughout Southern Europe.

WHAT IS INMOCIÓN?

Held annually since 2010, Inmoción is Spain's premier real estate conference, bringing together brokers, agents, technology providers, and industry leaders from across Europe and beyond. The event combines professional development, networking, innovation, and cultural experiences while providing attendees with valuable insight into the evolving global real estate marketplace.

This year's delegation brought together LIBOR leadership, Global Business Committee members, and REALTORS® interested in expanding their international business knowledge and professional networks through firsthand engagement with real estate professionals, property developers, and industry leaders in Portugal and Spain.



May 28, 2026 (Day 1)

The Trade Mission officially began in Lisbon, Portugal's vibrant capital city, where the group gathered for a full day of cultural exploration, networking, and insight into one of Europe's fastest-growing real estate markets. The day offered an introduction to the city's history, architecture, while also providing context for understanding Lisbon's continued appeal to international buyers and investors.

In the morning the group set out on a private guided tour from Parque Eduardo VII to Praça do Comércio. The route highlighted Lisbon's historic neighborhoods, modern infrastructure, and ongoing urban renewal, along with the city's growing appeal to international buyers, investors, and remote workers.

The group then enjoyed lunch in the historic Mouraria district, one of Lisbon's oldest and most culturally significant neighborhoods. Known for its narrow streets, rich history, and diverse influences, Mouraria provided an authentic introduction to the city's character and sense of place.



In the afternoon, delegates visited a residential development currently under construction in Lisbon, offering firsthand insight into current housing trends, development activity, and buyer demand throughout the Portuguese market. Discussions focused on international investment, urban redevelopment, and the factors driving continued interest in Portugal among foreign purchasers seeking both primary residences and vacation properties.



The day concluded with dinner at one of Lisbon's most historic dining establishments, where delegates enjoyed traditional Portuguese cuisine while reflecting on the day's experiences. The evening provided an opportunity to strengthen relationships, exchange perspectives, and prepare for the market tours and presentations that awaited in the days ahead.

As the first full day of the trade mission came to a close, participants left with a deeper appreciation for Lisbon's culture, history, and growing prominence within the global real estate landscape.

May 29, 2026 (Day 2)

Leaving Lisbon behind, the group traveled south to the Algarve, Portugal's renowned southern coastal region and one of Europe's most desirable destinations for international real estate investment. Within the Algarve, the group visited Vilamoura, a premier resort community known for its world-class marina, championship golf courses and luxury developments.

The day began with a presentation from representatives of Arrow Global, who provided an overview of their development portfolio and ongoing projects. Delegates gained valuable insight into the region's residential market, current development activity, and the increasing demand from both domestic and international buyers. Discussions focused on investment trends, luxury communities, and the factors that continue to position Portugal as an attractive destination for second-home ownership and foreign investment.



Following the presentation, the group participated in a private yacht experience along the Algarve coastline. The excursion offered breathtaking views of the region's dramatic shoreline while highlighting the waterfront lifestyle that has become synonymous with southern Portugal. Lunch was served during the experience, creating an informal setting for networking, conversation, and relationship building among participants.

In the afternoon, the group arrived at the Hilton Vilamoura As Cascatas Golf Resort & Spa, where they checked in and had an opportunity to explore the surrounding community.

The evening concluded with dinner overlooking one of Vilamoura's celebrated golf courses.

May 30, 2026 (Day 3)

The third day of the trade mission continued in the Algarve as the delegation traveled to Palmares Ocean Living, a luxury coastal community overlooking the Bay of Lagos. Known for its award-winning golf course, resort amenities, and stunning ocean views, Palmares offered attendees a firsthand look at one of the region's most distinctive lifestyle-driven developments.

The morning featured presentations of Palmares Ocean Living, highlighting the community's unique approach to integrating residential living, hospitality, recreation, and the natural landscape. Delegates gained valuable insight into the development's vision, market positioning, and appeal among both domestic and international buyers seeking a coastal lifestyle in southern Portugal. The presentations also provided an overview of current market trends and the growing demand for resort-style communities that blend luxury living with access to outdoor recreation and wellness-focused amenities.



After, the group traveled to Morgado do Quintão for lunch, a vineyard tour, and a guided wine tasting experience. One of the Algarve's most historic wineries, the property provided a unique opportunity to experience the region's agricultural heritage while learning about the traditions and craftsmanship that have shaped Portuguese winemaking for generations.

After checking into the hotel, the group enjoyed free time in Lagos, a vibrant coastal city known for its rich maritime history, charming streets, and picturesque waterfront. Many took the opportunity to explore the city center, visit local shops and cafés, stroll along the marina, or simply take in the views of the Atlantic coastline.

The evening concluded with dinner near the marina, where attendees reflected on the day's experiences and continued discussions about international real estate trends and opportunities.



May 31, 2026 (Day 4)

With the Portugal portion of the program nearing its end, the group departed the Algarve and began the journey back to Lisbon, stopping in Aroeira, a well-known residential and golf destination located just south of Lisbon.

Surrounded by pine forests and situated near some of the region's most beautiful beaches, Aroeira is home to two championship golf courses, including the renowned PGA Aroeira No. 1 course, which has hosted numerous international tournaments and is considered one of Portugal's premier golf destinations.

The community has become increasingly attractive to both domestic and international buyers seeking a balance between resort-style living, outdoor recreation, and convenient access to the capital city. During the visit, delegates learned more about the area's residential offerings and enjoyed lunch while discussing the unique characteristics that distinguish Portugal's various regional markets.



After arriving back in Lisbon, the group checked into the hotel and enjoyed free time for the remainder of the afternoon. While some attendees took the opportunity to explore the city's vibrant neighborhoods, shops, and cafés, others opted for a scenic cruise along the Tagus River.

The experience provided stunning views of Lisbon's waterfront, historic landmarks, and iconic bridges while offering a relaxing perspective on one of Europe's most captivating capital cities.

That evening, the delegation reconvened for a traditional Fado dinner experience. Fado is Portugal's soulful musical tradition, known for its emotional storytelling and powerful performances. As the evening came to a close, anticipation began to build for the next phase of the journey to Barcelona.

June 1, 2026 (Day 5)

Following the conclusion of the Portugal portion of the trade mission, delegates enjoyed a relaxed morning in Lisbon before beginning their journey to Spain. With several busy days of property tours, presentations, and cultural experiences behind them, attendees welcomed the opportunity to enjoy some free time before traveling to Barcelona.

Many participants spent the morning exploring Lisbon one last time, visiting local cafés, strolling through nearby neighborhoods, or simply enjoying the city's vibrant atmosphere. The slower pace provided an opportunity to reflect on the experiences and relationships developed throughout the Portugal segment of the trade mission.

In the afternoon, the group departed for Lisbon Airport and boarded a flight to Barcelona, Spain, where the second phase of the trade mission would take place. Upon arrival, delegates transferred to their hotel and settled in for the evening.

With a full schedule of sightseeing, property tours, and Inmoción 26 activities ahead, most attendees chose to rest and prepare for the days to come. The evening served as a welcome opportunity to recharge before exploring one of Europe's most dynamic cities and participating in Spain's premier real estate conference.

As the day came to a close, excitement continued to build for the opportunities awaiting the delegation in Barcelona, where international networking, professional development, and cultural experiences would once again take center stage.

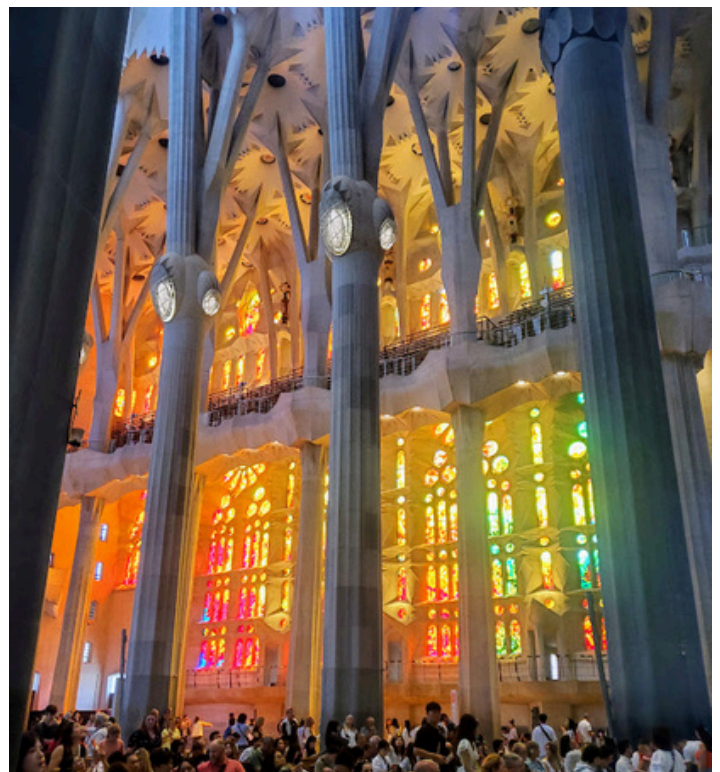


June 2, 2026 (Day 6)

The first full day in Barcelona gave delegates an opportunity to experience the culture, history, and architecture that have made the city one of Europe's most visited destinations. With Inmociónate beginning later in the week, attendees enjoyed a day dedicated to exploring the unique character of Catalonia's capital.

The morning provided free time for participants to discover Barcelona at their own pace. Many took advantage of the opportunity to explore the city's vibrant neighborhoods, enjoy local cuisine, visit nearby attractions, or simply take in the energy of one of Spain's most dynamic urban centers.

In the afternoon, the delegation gathered for a guided tour of the Sagrada Família, Antoni Gaudí's iconic basilica and one of the most recognizable architectural landmarks in the world. Construction on the extraordinary structure began in 1882 and continues today, making it. Its intricate facades, soaring interior, and use of natural light offered a striking introduction to the architect's vision.



Following, the group participated in a walking tour through Barcelona's historic Gothic Quarter and El Born district. The tour highlighted centuries of history, winding medieval streets, hidden plazas, and architectural treasures that showcase the city's rich cultural heritage.

The evening concluded with dinner in the city, where delegates reflected on the day's experiences and continued building relationships with fellow participants. The combination of history, architecture, and cultural exploration provided a memorable introduction to Barcelona and set the stage for the professional programming that would begin in the days ahead.

June 3, 2026 (Day 7)

The third day in Barcelona provided delegates with additional time to explore the city before participating in one of the signature experiences leading up to Inmoción 26. The relaxed pace of the morning allowed attendees to continue discovering Barcelona's unique blend of culture, architecture, and Mediterranean lifestyle.

Many participants took the opportunity to visit local attractions, explore nearby neighborhoods, or enjoy the city's renowned culinary scene.

In the afternoon, the delegation joined the official Inmoción International Property Tour, a program curated specifically for international attendees of the conference. The tour showcased properties representative of current development trends and buyer preferences.

Through presentations and site visits, delegates learned more about the opportunities and challenges facing one of Europe's most competitive real estate markets while gaining a deeper understanding of how local professionals serve both domestic and international clients.



Beyond the properties themselves, the experience encouraged meaningful dialogue among real estate professionals from different countries, creating opportunities to exchange ideas, discuss market trends, and strengthen international business relationships. These conversations highlighted both the similarities and unique characteristics of real estate markets around the world.

Following the property tour, attendees enjoyed an evening at their leisure. Some chose to continue exploring the city, while others participated in optional cultural activities, including a visit to the iconic Casa Batlló. Designed by Antoni Gaudí, the landmark is widely regarded as one of Barcelona's architectural masterpieces and offered a fitting conclusion to another day of learning and discovery.

The combination of market education, networking, and cultural experiences continued to reinforce the value of international engagement while building anticipation for the start of Inmoción 26 the following day.



June 4, 2026 (Day 8)

Inmociónote 26 brings together real estate professionals from across Spain and around the world for two days of education, innovation, and networking. As Spain's premier real estate conference, the event provides attendees with valuable opportunities to learn from industry leaders, explore emerging trends, and strengthen international relationships.

The day began with specialized master classes focused on AI, business management, and rehabilitation and development initiatives. Attendees also participated in the Encuentro ICIs, a gathering designed to promote collaboration and discussion among industry professionals before the start of the conference's main sessions.

After a lively welcome, was a series of presentations addressing some of the most pressing topics facing Spain's real estate industry. Alba Leiva presented *Todos los conflictos nos afectan*, while Jorge Galindo explored economic and societal challenges in *Frente a una cultura de escasez*. Attendees also participated in a roundtable discussion focused on housing as a city-building initiative, examining the role of real estate in shaping sustainable communities.



The days sessions concluded with presentations from Magda Teruel and renowned adventurer and journalist Miquel Silvestre, whose perspectives encouraged attendees to think differently about innovation, technology, and personal growth within an evolving marketplace.

Following the conclusion of the DAY 1 programming, was a welcome reception which brought together professionals from Spain and around the world.

One of the highlights of the evening was a live performance by the Castellers, a traditional Catalan cultural practice in which teams work together to build towering human structures several levels high. Recognized by UNESCO as an Intangible Cultural Heritage of Humanity, the demonstration showcased remarkable teamwork, trust, and community spirit. Watching the towers rise above the crowd provided attendees with a memorable introduction to Catalan culture and added a uniquely local touch to the conference's opening celebration.

June 5, 2026 (Day 9)

The second and final day of Inmoción 26 featured a full schedule of educational sessions, industry recognition, and networking opportunities. The day opened with remarks from conference leadership before transitioning into presentations and discussions focused on innovation, artificial intelligence, and the future of the real estate profession.

Throughout the morning, attendees participated in presentations and award ceremonies recognizing excellence within the industry. Highlights included the Inmosolidarios Awards and Innovation Awards, which celebrated individuals and organizations making meaningful contributions to their communities and advancing the profession through creativity and leadership.

The afternoon featured presentations from several respected industry leaders. Juan Ramón Manso shared legal guidance and best practices relevant to today's real estate professionals, while Olga Llopis discussed the importance of creating memorable client experiences and building strong brands in an increasingly competitive marketplace. Later, Addie Owens presented Digital Dominance, offering valuable insights into marketing, technology, and maintaining visibility in an ever-changing digital environment.



A particularly meaningful moment of the day was the recognition of Francis Fernández, CEO of SIRA, as he prepared to retire following years of dedicated leadership and service to Spain's real estate community. Throughout his tenure, Francis played a significant role in fostering professional development, international collaboration, and the continued growth of Inmoción.

The conference concluded with the Marketing Awards and a final presentation from Sergio Ayala, whose message encouraged attendees to embrace change and continue striving for excellence in both their professional and personal lives.

The evening concluded with the Inmoción 26 Gala Dinner, where attendees gathered for an evening of dining, entertainment, and celebration. The gala served as a fitting conclusion to another successful Inmoción, bringing together professionals united by a shared commitment to learning, collaboration, and the advancement of the real estate industry.

JOIN US NEXT YEAR IN MADRID!!!

Long Island Board of REALTORS® extends its sincere thanks to the partners, hosts, presenters, and participants who made the 2026 Portugal and Spain Trade Mission possible. Their hospitality and support gave LIBOR members the opportunity to explore new markets, build international relationships, and return home with new ideas and a broader global perspective.



If this experience inspired you, we invite you to join us next year as we continue our mission to connect Long Island REALTORS® with the world. Each trade mission offers new destinations, new partnerships, and new opportunities to grow your business and expand your global perspective.

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See you on the next journey.