# **Monthly Indicators**



#### **April 2025**

U.S. existing-home sales decreased 5.9% month-over-month and 2.4% yearover-year to a seasonally adjusted annual rate of 4.02 million units, according to the National Association of REALTORS® (NAR), as affordability challenges and economic uncertainty weigh on market activity. Sales were down month-overmonth in all four regions, with the West experiencing the largest decline, at 9.4%.

New Listings were up 5.6 percent to 13,989. Pending Sales increased 1.0 percent to 9,565. Inventory grew 3.1 percent to 26,165 units.

Prices moved higher as the Median Sales Price was up 3.7 percent to \$425,000. Days on Market decreased 1.7 percent to 58 days. Months Supply of Inventory was up 3.4 percent to 3.0 months.

Total housing inventory increased 8.1% month-over-month for a total of 1.33 million units heading into April, equivalent to a 4.0-month supply at the current sales pace, according to NAR. Although inventory is up nearly 20% from the same time last year, the additional supply has had little effect on home prices across much of the country, with the national median existing-home price climbing 2.7% year-over-year to \$403,700 as of last measure.

### **Activity Snapshot**

|  | - 6.2% + 3 | .7% + 3.1% |
|--|------------|------------|
|--|------------|------------|

| One-Year Change in | One-Year Change in | One-Year Change in |
|--------------------|--------------------|--------------------|
| Closed Sales       | Median Sales Price | Homes for Sale     |

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

| Activity Overview              | 2  |
|--------------------------------|----|
| New Listings                   | 3  |
| Pending Sales                  | 4  |
| Closed Sales                   | 5  |
| Days on Market                 | 6  |
| Median Sales Price             | 7  |
| Average Sales Price            | 8  |
| Percent of List Price Received | 9  |
| Housing Affordability Index    | 10 |
| Inventory of Homes for Sale    | 11 |
| Months Supply of Inventory     | 12 |
| Activity by County             | 13 |

### **Activity Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



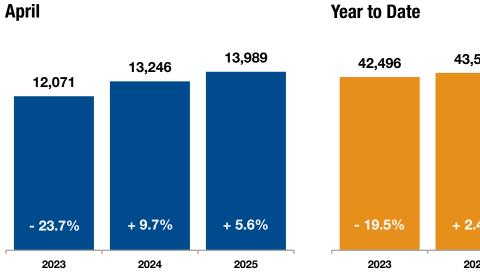
New York State Association of REALTORS®, Inc.

| Key Metrics                 | Historical Sparkbars | 4-2024    | 4-2025    | Percent Change | YTD 2024  | YTD 2025  | Percent Change |
|-----------------------------|----------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| New Listings                |                      | 13,246    | 13,989    | + 5.6%         | 43,519    | 44,208    | + 1.6%         |
| Pending Sales               |                      | 9,471     | 9,565     | + 1.0%         | 32,809    | 31,661    | - 3.5%         |
| Closed Sales                |                      | 7,428     | 6,968     | - 6.2%         | 28,131    | 27,966    | - 0.6%         |
| Days on Market              |                      | 59        | 58        | - 1.7%         | 59        | 58        | - 1.7%         |
| Median Sales Price          |                      | \$410,000 | \$425,000 | + 3.7%         | \$390,000 | \$425,000 | + 9.0%         |
| Avg. Sales Price            |                      | \$540,547 | \$557,474 | + 3.1%         | \$524,986 | \$552,984 | + 5.3%         |
| Pct. of List Price Received |                      | 101.7%    | 101.6%    | - 0.1%         | 100.6%    | 100.5%    | - 0.1%         |
| Affordability Index         |                      | 92        | 91        | - 1.1%         | 97        | 91        | - 6.2%         |
| Homes for Sale              |                      | 25,379    | 26,165    | + 3.1%         |           |           |                |
| Months Supply               |                      | 2.9       | 3.0       | + 3.4%         |           |           |                |

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.

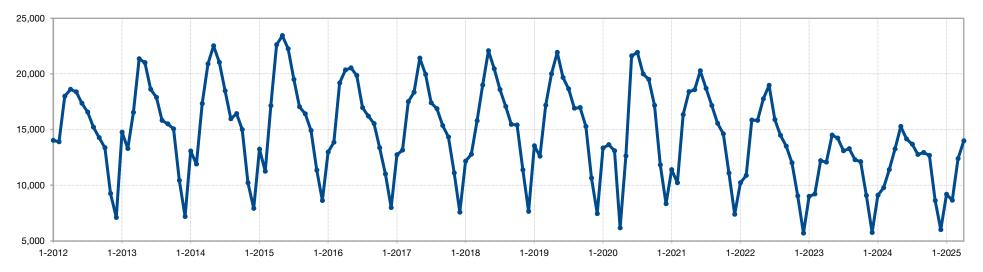




|         |        |        | May 2024   |
|---------|--------|--------|------------|
|         | 40 540 | 44,208 | June 2024  |
| 42,496  | 43,519 | 44,200 | July 2024  |
|         |        |        | August 20  |
|         |        |        | Septembe   |
|         |        |        | October 2  |
|         |        |        | November   |
|         |        |        | December   |
|         |        |        | January 20 |
|         |        |        | February 2 |
| - 19.5% | + 2.4% | + 1.6% | March 202  |
|         |        |        | April 2025 |
| 2023    | 2024   | 2025   | 12-Month   |
|         |        |        |            |

| New Listings   |        | Prior Year | Percent Change |
|----------------|--------|------------|----------------|
| May 2024       | 15,279 | 14,506     | +5.3%          |
| June 2024      | 14,154 | 14,232     | -0.5%          |
| July 2024      | 13,685 | 13,095     | +4.5%          |
| August 2024    | 12,760 | 13,275     | -3.9%          |
| September 2024 | 12,940 | 12,287     | +5.3%          |
| October 2024   | 12,677 | 12,118     | +4.6%          |
| November 2024  | 8,626  | 9,087      | -5.1%          |
| December 2024  | 6,018  | 5,748      | +4.7%          |
| January 2025   | 9,183  | 9,106      | +0.8%          |
| February 2025  | 8,652  | 9,768      | -11.4%         |
| March 2025     | 12,384 | 11,399     | +8.6%          |
| April 2025     | 13,989 | 13,246     | +5.6%          |
| 12-Month Avg   | 11,696 | 11,489     | +1.8%          |

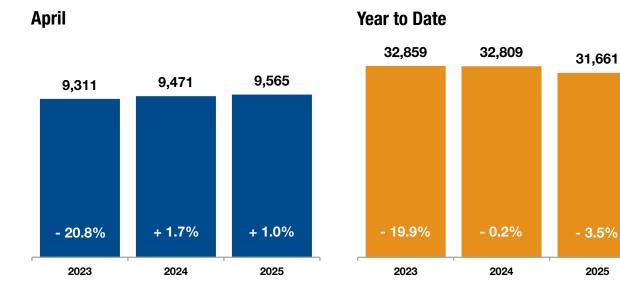
#### **Historical New Listings by Month**



### **Pending Sales**

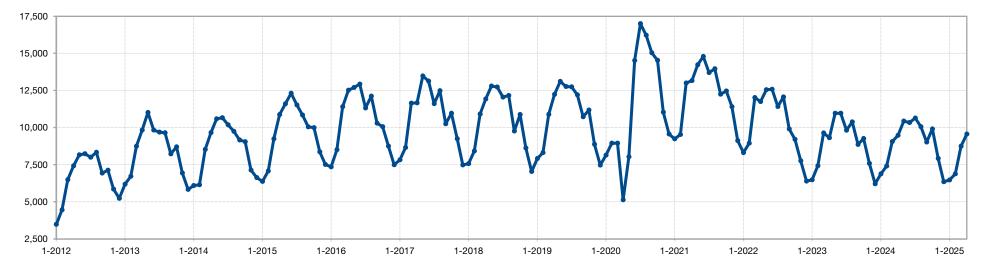
A count of the properties on which offers have been accepted in a given month.





| Pending Sales  |        | Prior Year | Percent Change |
|----------------|--------|------------|----------------|
| May 2024       | 10,431 | 10,962     | -4.8%          |
| June 2024      | 10,332 | 10,967     | -5.8%          |
| July 2024      | 10,634 | 9,816      | +8.3%          |
| August 2024    | 10,059 | 10,381     | -3.1%          |
| September 2024 | 9,020  | 8,858      | +1.8%          |
| October 2024   | 9,909  | 9,260      | +7.0%          |
| November 2024  | 7,919  | 7,585      | +4.4%          |
| December 2024  | 6,353  | 6,212      | +2.3%          |
| January 2025   | 6,474  | 6,876      | -5.8%          |
| February 2025  | 6,875  | 7,405      | -7.2%          |
| March 2025     | 8,747  | 9,057      | -3.4%          |
| April 2025     | 9,565  | 9,471      | +1.0%          |
| 12-Month Avg   | 8,860  | 8,904      | -0.5%          |

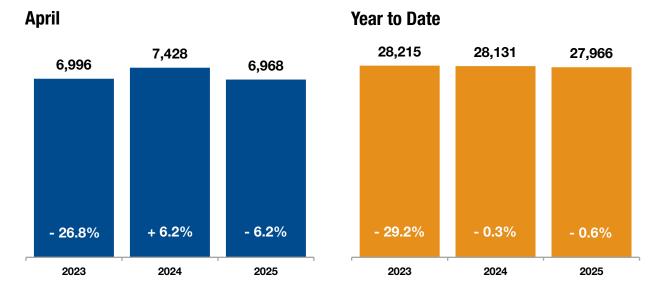
#### **Historical Pending Sales by Month**



### **Closed Sales**

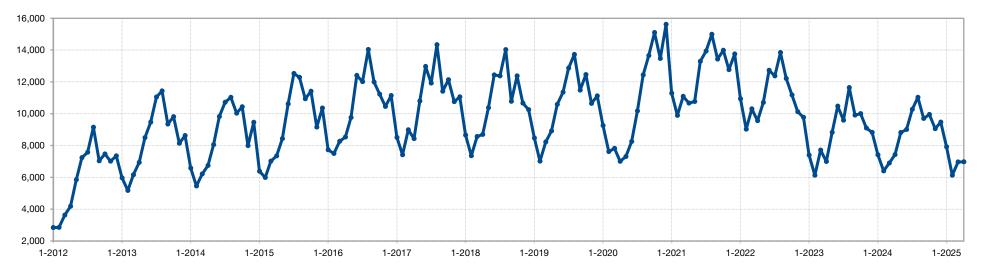
A count of the actual sales that closed in a given month.





| Closed Sales   |        | Prior Year | Percent Change |
|----------------|--------|------------|----------------|
| May 2024       | 8,810  | 8,818      | -0.1%          |
| June 2024      | 9,000  | 10,474     | -14.1%         |
| July 2024      | 10,274 | 9,588      | +7.2%          |
| August 2024    | 11,028 | 11,637     | -5.2%          |
| September 2024 | 9,693  | 9,903      | -2.1%          |
| October 2024   | 9,944  | 9,994      | -0.5%          |
| November 2024  | 9,049  | 9,093      | -0.5%          |
| December 2024  | 9,462  | 8,822      | +7.3%          |
| January 2025   | 7,913  | 7,411      | +6.8%          |
| February 2025  | 6,125  | 6,401      | -4.3%          |
| March 2025     | 6,960  | 6,891      | +1.0%          |
| April 2025     | 6,968  | 7,428      | -6.2%          |
| 12-Month Avg   | 8,769  | 8,872      | -1.2%          |

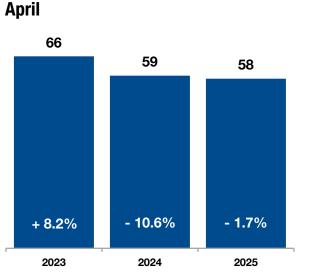
#### **Historical Closed Sales by Month**

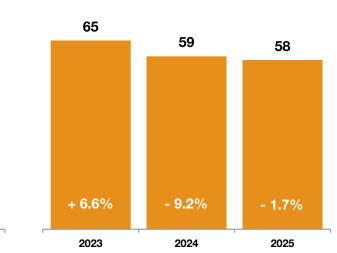


### **Days on Market**

Average number of days between when a property is listed and when an offer is accepted in a given month.



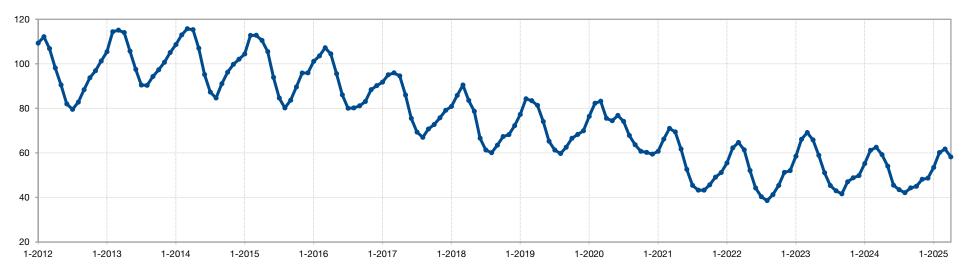




Year to Date

| Days on Market |    | Prior Year | Percent Change |
|----------------|----|------------|----------------|
| May 2024       | 54 | 59         | -8.5%          |
| June 2024      | 45 | 51         | -11.8%         |
| July 2024      | 43 | 45         | -4.4%          |
| August 2024    | 42 | 43         | -2.3%          |
| September 2024 | 44 | 42         | +4.8%          |
| October 2024   | 45 | 47         | -4.3%          |
| November 2024  | 48 | 49         | -2.0%          |
| December 2024  | 49 | 50         | -2.0%          |
| January 2025   | 53 | 55         | -3.6%          |
| February 2025  | 60 | 61         | -1.6%          |
| March 2025     | 62 | 62         | 0.0%           |
| April 2025     | 58 | 59         | -1.7%          |
| 12-Month Avg*  | 49 | 51         | -3.9%          |

\* Average Days on Market of all properties from May 2024 through April 2025. This is not the average of the individual figures above.



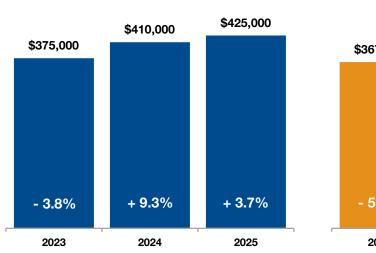
#### **Historical Days on Market by Month**

### **Median Sales Price**

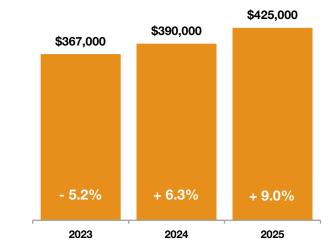
April

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



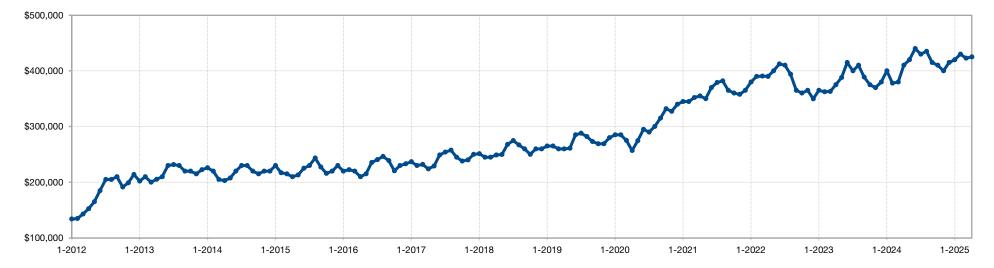


#### Year to Date



|           | Prior Year  | Percent Change  |
|-----------|---|---|
| \$420,000 | \$388,000   | +8.2%   |
| \$440,000 | \$415,000   | +6.0%   |
| \$430,000 | \$400,000   | +7.5%   |
| \$435,000 | \$410,000   | +6.1%   |
| \$415,000 | \$389,000   | +6.7%   |
| \$410,000 | \$375,000   | +9.3%   |
| \$400,000 | \$370,000   | +8.1%   |
| \$415,000 | \$380,000   | +9.2%   |
| \$420,000 | \$400,000   | +5.0%   |
| \$430,000 | \$378,000   | +13.8%  |
| \$422,813 | \$380,000   | +11.3%  |
| \$425,000 | \$410,000   | +3.7%   |
| \$422,500 | \$392,000   | +7.8%   |
|           | \$440,000<br>\$430,000<br>\$435,000<br>\$415,000<br>\$410,000<br>\$400,000<br>\$415,000<br>\$420,000<br>\$420,000<br>\$422,813<br>\$425,000 | \$420,000 \$388,000   \$440,000 \$415,000   \$430,000 \$410,000   \$435,000 \$410,000   \$415,000 \$389,000   \$410,000 \$375,000   \$400,000 \$370,000   \$400,000 \$370,000   \$415,000 \$380,000   \$415,000 \$370,000   \$420,000 \$378,000   \$422,813 \$380,000   \$425,000 \$410,000 |

\* Median Sales Price of all properties from May 2024 through April 2025. This is not the average of the individual figures above.



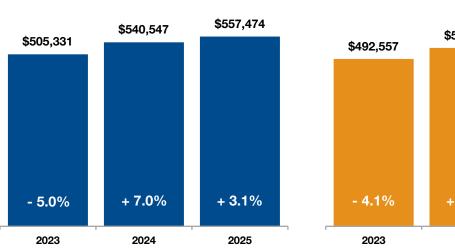
#### **Historical Median Sales Price by Month**

### **Average Sales Price**

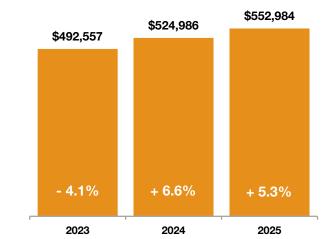
April

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



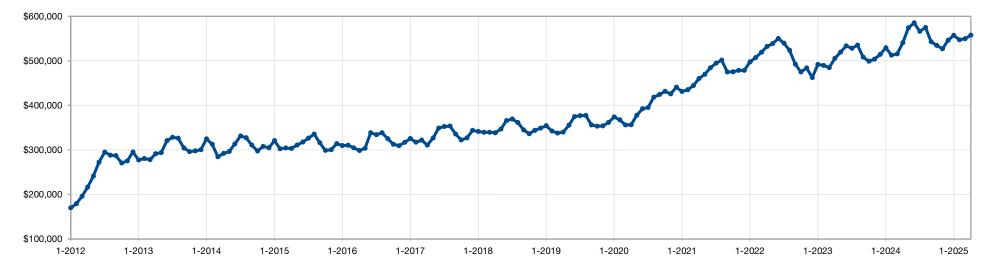


#### Year to Date



| Avg. Sales Price |           | Prior Year | Percent Change |
|------------------|-----------|------------|----------------|
| May 2024         | \$573,937 | \$519,357  | +10.5%         |
| June 2024        | \$584,849 | \$533,161  | +9.7%          |
| July 2024        | \$566,114 | \$527,717  | +7.3%          |
| August 2024      | \$574,418 | \$534,972  | +7.4%          |
| September 2024   | \$542,499 | \$507,978  | +6.8%          |
| October 2024     | \$534,471 | \$498,656  | +7.2%          |
| November 2024    | \$526,886 | \$503,622  | +4.6%          |
| December 2024    | \$545,779 | \$514,084  | +6.2%          |
| January 2025     | \$556,910 | \$529,037  | +5.3%          |
| February 2025    | \$546,870 | \$512,523  | +6.7%          |
| March 2025       | \$549,386 | \$515,431  | +6.6%          |
| April 2025       | \$557,474 | \$540,547  | +3.1%          |
| 12-Month Avg*    | \$555,390 | \$519,879  | +6.8%          |

\* Avg. Sales Price of all properties from May 2024 through April 2025. This is not the average of the individual figures above.



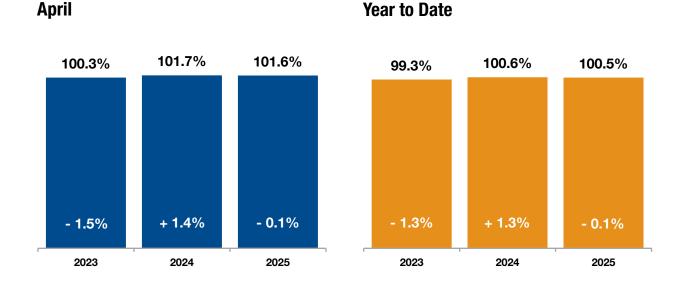
#### Historical Average Sales Price by Month

### **Percent of List Price Received**

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

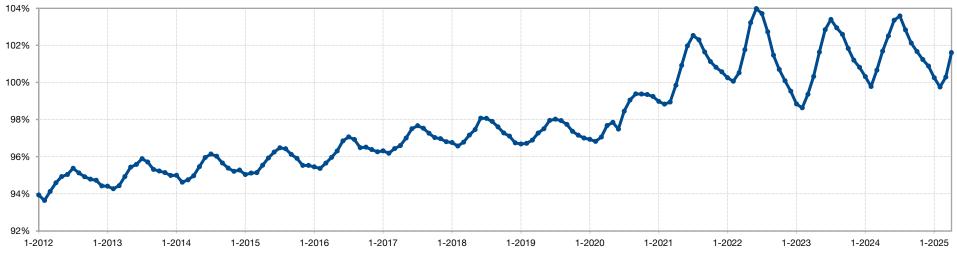
Year to Date





| Pct. of List Price Received |        | Prior Year | Percent Change |
|-----------------------------|--------|------------|----------------|
| May 2024                    | 102.5% | 101.6%     | +0.9%          |
| June 2024                   | 103.3% | 102.8%     | +0.5%          |
| July 2024                   | 103.6% | 103.4%     | +0.2%          |
| August 2024                 | 102.8% | 102.9%     | -0.1%          |
| September 2024              | 102.1% | 102.6%     | -0.5%          |
| October 2024                | 101.7% | 101.8%     | -0.1%          |
| November 2024               | 101.2% | 101.2%     | 0.0%           |
| December 2024               | 100.9% | 100.8%     | +0.1%          |
| January 2025                | 100.2% | 100.3%     | -0.1%          |
| February 2025               | 99.8%  | 99.8%      | 0.0%           |
| March 2025                  | 100.3% | 100.7%     | -0.4%          |
| April 2025                  | 101.6% | 101.7%     | -0.1%          |
| 12-Month Avg*               | 101.8% | 101.8%     | 0.0%           |

\* Average Pct. of List Price Received for all properties from May 2024 through April 2025. This is not the average of the individual figures above.

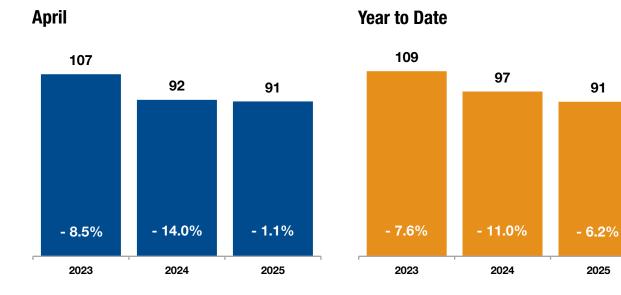


#### **Historical Percent of List Price Received by Month**

## **Housing Affordability Index**

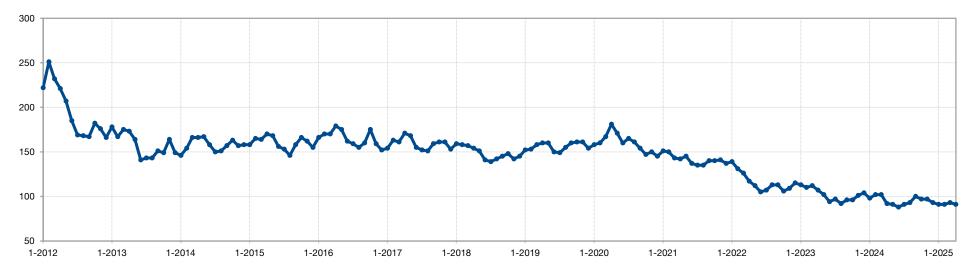
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





| Affordability Index |     | Prior Year | Percent Change |
|---------------------|-----|------------|----------------|
| May 2024            | 91  | 102        | -10.8%         |
| June 2024           | 88  | 94         | -6.4%          |
| July 2024           | 91  | 97         | -6.2%          |
| August 2024         | 93  | 92         | +1.1%          |
| September 2024      | 100 | 96         | +4.2%          |
| October 2024        | 97  | 96         | +1.0%          |
| November 2024       | 97  | 101        | -4.0%          |
| December 2024       | 93  | 104        | -10.6%         |
| January 2025        | 91  | 98         | -7.1%          |
| February 2025       | 91  | 102        | -10.8%         |
| March 2025          | 93  | 102        | -8.8%          |
| April 2025          | 91  | 92         | -1.1%          |
| 12-Month Avg        | 93  | 98         | -5.1%          |

#### **Historical Housing Affordability Index by Month**



### **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

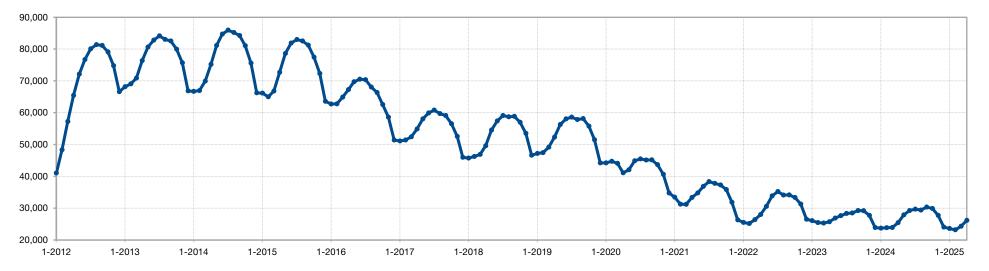


Prior Year

Percent Change

April 27,883 26,862 +3.8% May 2024 June 2024 29,209 27,594 +5.9% 26,165 25,711 25,379 July 2024 29,688 28,314 +4.9% 29.383 28.453 +3.3% August 2024 September 2024 30,350 29,227 +3.8% October 2024 29,870 29,156 +2.4% November 2024 27,701 27,694 +0.0% December 2024 24,068 23,870 +0.8% January 2025 23,613 23,688 -0.3% February 2025 23,174 23,830 -2.8% - 1.3% + 3.1% - 8.0% March 2025 24,285 23,880 +1.7% April 2025 25,379 +3.1% 26,165 26.496 +2.3% 12-Month Avg 27.116 2023 2024 2025

#### Historical Inventory of Homes for Sale by Month

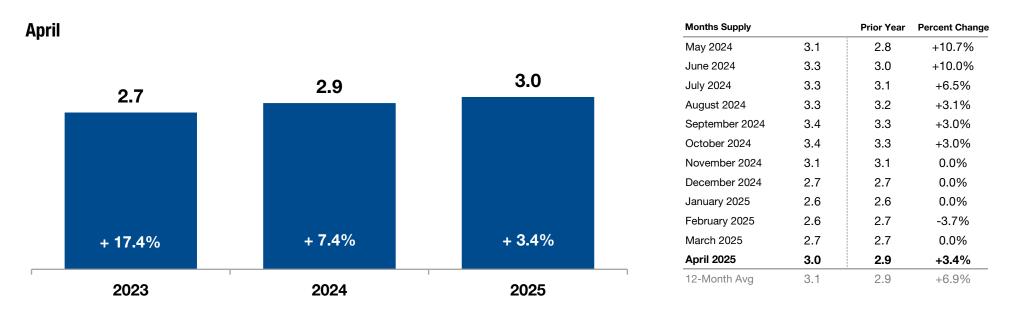


Homes for Sale

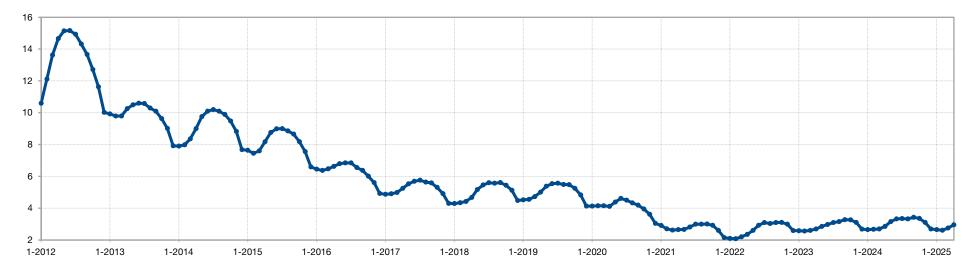
### **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





#### Historical Months Supply of Inventory by Month



## **Activity by County**

Key metrics by report month for the counties in the state of New York.



|             | <b>New Listings</b> |        |        | <b>Closed Sales</b> |        |        | <b>Median Sales Price</b> |           |        | Homes for Sale |        |         | Months Supply |        |         |
|-------------|---------------------|--------|--------|---------------------|--------|--------|---------------------------|-----------|--------|----------------|--------|---------|---------------|--------|---------|
|             | 4-2024              | 4-2025 | +/-    | 4-2024              | 4-2025 | +/-    | 4-2024                    | 4-2025    | +/-    | 4-2024         | 4-2025 | +/-     | 4-2024        | 4-2025 | +/-     |
| Albany* (1) |                     |        |        |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Allegany    | 40                  | 44     | +10.0% | 22                  | 18     | -18.2% | \$127,500                 | \$111,824 | -12.3% | 68             | 92     | +35.3%  | 2.5           | 3.8    | +52.0%  |
| Bronx       | 230                 | 220    | -4.3%  | 94                  | 78     | -17.0% | \$358,875                 | \$345,000 | -3.9%  | 769            | 791    | +2.9%   | 6.7           | 6.8    | +1.5%   |
| Broome      | 166                 | 159    | -4.2%  | 121                 | 87     | -28.1% | \$160,000                 | \$177,000 | +10.6% | 241            | 209    | -13.3%  | 1.8           | 1.6    | -11.1%  |
| Cattaraugus | 69                  | 69     | 0.0%   | 33                  | 35     | +6.1%  | \$216,600                 | \$184,000 | -15.1% | 140            | 181    | +29.3%  | 2.6           | 3.4    | +30.8%  |
| Cayuga      | 44                  | 74     | +68.2% | 28                  | 37     | +32.1% | \$193,250                 | \$189,000 | -2.2%  | 54             | 115    | +113.0% | 1.2           | 2.7    | +125.0% |
| Chautauqua  | 121                 | 131    | +8.3%  | 67                  | 59     | -11.9% | \$136,000                 | \$145,000 | +6.6%  | 158            | 230    | +45.6%  | 1.7           | 2.8    | +64.7%  |
| Chemung     | 86                  | 83     | -3.5%  | 39                  | 58     | +48.7% | \$148,400                 | \$163,500 | +10.2% | 121            | 207    | +71.1%  | 2.1           | 3.4    | +61.9%  |
| Chenango    | 39                  | 40     | +2.6%  | 34                  | 19     | -44.1% | \$161,000                 | \$144,500 | -10.2% | 105            | 103    | -1.9%   | 3.2           | 3.9    | +21.9%  |
| Clinton     | 44                  | 55     | +25.0% | 42                  | 45     | +7.1%  | \$223,800                 | \$192,500 | -14.0% | 113            | 124    | +9.7%   | 2.5           | 2.8    | +12.0%  |
| Columbia    | 105                 | 103    | -1.9%  | 54                  | 42     | -22.2% | \$375,000                 | \$475,000 | +26.7% | 324            | 288    | -11.1%  | 6.0           | 4.7    | -21.7%  |
| Cortland    | 25                  | 35     | +40.0% | 30                  | 17     | -43.3% | \$196,820                 | \$170,000 | -13.6% | 35             | 51     | +45.7%  | 1.3           | 2.3    | +76.9%  |
| Delaware    | 52                  | 61     | +17.3% | 42                  | 25     | -40.5% | \$190,250                 | \$310,000 | +62.9% | 185            | 189    | +2.2%   | 4.3           | 4.7    | +9.3%   |
| Dutchess    | 342                 | 353    | +3.2%  | 164                 | 180    | +9.8%  | \$435,000                 | \$435,000 | 0.0%   | 675            | 637    | -5.6%   | 3.2           | 3.1    | -3.1%   |
| Erie        | 834                 | 836    | +0.2%  | 453                 | 417    | -7.9%  | \$260,000                 | \$262,000 | +0.8%  | 685            | 728    | +6.3%   | 1.1           | 1.2    | +9.1%   |
| Essex       | 44                  | 56     | +27.3% | 37                  | 27     | -27.0% | \$299,000                 | \$291,500 | -2.5%  | 194            | 208    | +7.2%   | 4.9           | 5.4    | +10.2%  |
| Franklin    | 27                  | 46     | +70.4% | 17                  | 16     | -5.9%  | \$149,000                 | \$180,000 | +20.8% | 120            | 161    | +34.2%  | 4.8           | 6.5    | +35.4%  |
| Fulton* (1) |                     |        |        |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Genesee     | 35                  | 51     | +45.7% | 30                  | 24     | -20.0% | \$185,000                 | \$166,000 | -10.3% | 33             | 46     | +39.4%  | 0.9           | 1.3    | +44.4%  |
| Greene      | 103                 | 117    | +13.6% | 47                  | 56     | +19.1% | \$345,000                 | \$350,000 | +1.4%  | 412            | 398    | -3.4%   | 8.2           | 7.3    | -11.0%  |
| Hamilton    | 12                  | 10     | -16.7% | 4                   | 3      | -25.0% | \$363,000                 | \$377,000 | +3.9%  | 40             | 33     | -17.5%  | 5.1           | 4.4    | -13.7%  |
| Herkimer    | 58                  | 62     | +6.9%  | 23                  | 26     | +13.0% | \$190,500                 | \$133,000 | -30.2% | 113            | 112    | -0.9%   | 3.1           | 3.1    | 0.0%    |

### Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



|                       | New Listings |        |        | <b>Closed Sales</b> |        |        | <b>Median Sales Price</b> |           |        | <b>Homes for Sale</b> |        |        | Months Supply |        |        |
|-----------------------|--------------|--------|--------|---------------------|--------|--------|---------------------------|-----------|--------|-----------------------|--------|--------|---------------|--------|--------|
|                       | 4-2024       | 4-2025 | +/-    | 4-2024              | 4-2025 | +/-    | 4-2024                    | 4-2025    | +/-    | 4-2024                | 4-2025 | +/-    | 4-2024        | 4-2025 | +/-    |
| Jefferson             | 116          | 144    | +24.1% | 73                  | 73     | 0.0%   | \$227,500                 | \$255,000 | +12.1% | 234                   | 361    | +54.3% | 2.6           | 4.6    | +76.9% |
| Kings                 | 278          | 300    | +7.9%  | 102                 | 126    | +23.5% | \$672,400                 | \$650,500 | -3.3%  | 1,289                 | 1,216  | -5.7%  | 9.3           | 8.3    | -10.8% |
| Lewis                 | 26           | 20     | -23.1% | 10                  | 14     | +40.0% | \$167,550                 | \$167,950 | +0.2%  | 63                    | 64     | +1.6%  | 4.3           | 4.7    | +9.3%  |
| Livingston            | 56           | 41     | -26.8% | 22                  | 31     | +40.9% | \$247,500                 | \$282,000 | +13.9% | 43                    | 45     | +4.7%  | 1.1           | 1.2    | +9.1%  |
| Madison               | 65           | 63     | -3.1%  | 48                  | 33     | -31.3% | \$181,200                 | \$226,000 | +24.7% | 91                    | 84     | -7.7%  | 2.0           | 1.9    | -5.0%  |
| Monroe                | 698          | 781    | +11.9% | 484                 | 442    | -8.7%  | \$253,000                 | \$275,000 | +8.7%  | 384                   | 431    | +12.2% | 0.7           | 0.7    | 0.0%   |
| Montgomery* (1)       |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |
| Nassau                | 1,301        | 1,328  | +2.1%  | 641                 | 660    | +3.0%  | \$737,750                 | \$769,000 | +4.2%  | 2,394                 | 2,339  | -2.3%  | 2.8           | 2.8    | 0.0%   |
| New York <sup>†</sup> |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |
| Niagara               | 192          | 227    | +18.2% | 101                 | 117    | +15.8% | \$190,000                 | \$214,200 | +12.7% | 203                   | 219    | +7.9%  | 1.4           | 1.4    | 0.0%   |
| Oneida                | 165          | 189    | +14.5% | 122                 | 86     | -29.5% | \$195,500                 | \$200,000 | +2.3%  | 243                   | 271    | +11.5% | 1.8           | 2.2    | +22.2% |
| Onondaga              | 376          | 442    | +17.6% | 260                 | 252    | -3.1%  | \$234,900                 | \$265,000 | +12.8% | 300                   | 485    | +61.7% | 0.9           | 1.5    | +66.7% |
| Ontario               | 108          | 138    | +27.8% | 63                  | 74     | +17.5% | \$282,000                 | \$268,375 | -4.8%  | 115                   | 145    | +26.1% | 1.4           | 1.6    | +14.3% |
| Orange* (2)           |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |
| Orleans               | 24           | 40     | +66.7% | 20                  | 20     | 0.0%   | \$155,000                 | \$159,000 | +2.6%  | 42                    | 39     | -7.1%  | 1.6           | 1.3    | -18.8% |
| Oswego                | 93           | 99     | +6.5%  | 51                  | 56     | +9.8%  | \$180,000                 | \$179,900 | -0.1%  | 111                   | 142    | +27.9% | 1.4           | 2.0    | +42.9% |
| Otsego                | 52           | 51     | -1.9%  | 35                  | 19     | -45.7% | \$207,000                 | \$197,950 | -4.4%  | 124                   | 125    | +0.8%  | 3.3           | 3.7    | +12.1% |
| Putnam* (2)           |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |
| Queens                | 1,106        | 1,107  | +0.1%  | 523                 | 526    | +0.6%  | \$590,000                 | \$590,000 | 0.0%   | 3,831                 | 3,683  | -3.9%  | 6.5           | 6.0    | -7.7%  |
| Rensselaer* (1)       |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |
| Richmond              | 456          | 414    | -9.2%  | 219                 | 211    | -3.7%  | \$674,888                 | \$733,000 | +8.6%  | 1,110                 | 832    | -25.0% | 4.2           | 3.1    | -26.2% |
| Rockland* (2)         |              |        |        |                     |        |        |                           |           |        |                       |        |        |               |        |        |

### Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



|                  | <b>New Listings</b> |        |         | <b>Closed Sales</b> |        |        | <b>Median Sales Price</b> |           |        | Homes for Sale |        |         | Months Supply |        |         |
|------------------|---------------------|--------|---------|---------------------|--------|--------|---------------------------|-----------|--------|----------------|--------|---------|---------------|--------|---------|
|                  | 4-2024              | 4-2025 | +/-     | 4-2024              | 4-2025 | +/-    | 4-2024                    | 4-2025    | +/-    | 4-2024         | 4-2025 | +/-     | 4-2024        | 4-2025 | +/-     |
| St Lawrence      | 9                   | 29     | +222.2% | 11                  | 6      | -45.5% | \$144,200                 | \$135,000 | -6.4%  | 32             | 70     | +118.8% | 3.1           | 7.2    | +132.3% |
| Saratoga* (1)    |                     |        |         |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Schenectady* (1) |                     |        |         |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Schoharie* (1)   |                     |        |         |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Schuyler         | 22                  | 20     | -9.1%   | 14                  | 9      | -35.7% | \$159,950                 | \$172,000 | +7.5%  | 37             | 46     | +24.3%  | 3.4           | 4.3    | +26.5%  |
| Seneca           | 21                  | 29     | +38.1%  | 14                  | 11     | -21.4% | \$164,500                 | \$228,000 | +38.6% | 22             | 38     | +72.7%  | 1.1           | 2.1    | +90.9%  |
| Steuben          | 93                  | 82     | -11.8%  | 57                  | 52     | -8.8%  | \$148,000                 | \$146,250 | -1.2%  | 140            | 212    | +51.4%  | 2.2           | 3.5    | +59.1%  |
| Suffolk          | 1,664               | 1,623  | -2.5%   | 923                 | 896    | -2.9%  | \$605,000                 | \$654,500 | +8.2%  | 3,094          | 3,191  | +3.1%   | 2.9           | 2.9    | 0.0%    |
| Sullivan         | 114                 | 176    | +54.4%  | 52                  | 74     | +42.3% | \$305,000                 | \$360,000 | +18.0% | 384            | 469    | +22.1%  | 5.9           | 7.0    | +18.6%  |
| Tioga            | 31                  | 46     | +48.4%  | 26                  | 16     | -38.5% | \$192,500                 | \$187,000 | -2.9%  | 54             | 74     | +37.0%  | 2.1           | 2.8    | +33.3%  |
| Tompkins         | 109                 | 97     | -11.0%  | 43                  | 50     | +16.3% | \$324,200                 | \$315,000 | -2.8%  | 88             | 176    | +100.0% | 1.6           | 3.8    | +137.5% |
| Ulster           | 214                 | 245    | +14.5%  | 117                 | 114    | -2.6%  | \$423,600                 | \$430,000 | +1.5%  | 507            | 595    | +17.4%  | 3.7           | 4.2    | +13.5%  |
| Warren           | 87                  | 111    | +27.6%  | 54                  | 55     | +1.9%  | \$306,250                 | \$350,000 | +14.3% | 170            | 169    | -0.6%   | 3.2           | 2.6    | -18.8%  |
| Washington* (1)  |                     |        |         |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Wayne            | 87                  | 85     | -2.3%   | 51                  | 47     | -7.8%  | \$250,000                 | \$205,000 | -18.0% | 78             | 73     | -6.4%   | 1.2           | 1.1    | -8.3%   |
| Westchester* (2) |                     |        |         |                     |        |        |                           |           |        |                |        |         |               |        |         |
| Wyoming          | 24                  | 25     | +4.2%   | 18                  | 16     | -11.1% | \$124,450                 | \$155,000 | +24.5% | 38             | 20     | -47.4%  | 1.5           | 0.9    | -40.0%  |
| Yates            | 9                   | 24     | +166.7% | 9                   | 14     | +55.6% | \$212,000                 | \$180,000 | -15.1% | 29             | 37     | +27.6%  | 1.8           | 2.1    | +16.7%  |
| New York State   | 13,246              | 13,989 | +5.6%   | 7,428               | 6,968  | -6.2%  | \$410,000                 | \$425,000 | +3.7%  | 25,379         | 26,165 | +3.1%   | 2.9           | 3.0    | +3.4%   |

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833