Frequently Asked Questions

Proposed Merger Between LIBOR and HANFRA

The Long Island Board of REALTORS® (LIBOR) Board of Directors has authorized entering into merger discussions with the Hamptons North Fork REALTORS® Association (HANFRA). The proposed merger will be presented to the LIBOR membership for approval at LIBOR's Annual Membership Meeting on September 10, 2026. Below are answers to some common questions.

Why is LIBOR considering a merger with HANFRA?

The proposed merger represents an opportunity to establish a unified REALTOR® association serving the entire Long Island region. It will enable members to better serve clients as their real estate needs evolve across Long Island, including purchases of second homes, retirement properties, and vacation homes in the Hamptons and North Fork, while expanding referral opportunities, enhancing market connectivity, and strengthening our collective advocacy voice.

Why should LIBOR members support the merger?

The merger would benefit LIBOR members by:

- Strengthening LIBOR's voice and influence throughout the entire Long Island region, including the East End.
- Expanding advocacy efforts on issues affecting REALTORS®, homeowners, and private property rights.
- Increasing collaboration among REALTORS® across a broader geographic area.
- Creating additional networking, referral, and business opportunities.
- Strengthening LIBOR's role as the unified voice of the real estate profession across Long Island.

How does this benefit current LIBOR members?

The merger expands LIBOR's reach without changing its mission of serving members. A larger, more unified association enhances advocacy efforts, strengthens relationships with elected officials and community leaders, broadens professional connections, and increases opportunities for members to do business throughout the region.

Will LIBOR members lose any existing benefits?

No. LIBOR members will continue to receive the same advocacy, education, legal resources, technology, professional standards services, networking opportunities, and member benefits currently available.

Will this increase LIBOR dues?

No increase in LIBOR dues is being proposed as part of the merger.

Will LIBOR continue serving its existing members?

Yes. LIBOR remains committed to providing exceptional service to all members throughout Nassau, Suffolk, Queens, and, if approved, the East End. The merger expands opportunities while maintaining LIBOR's commitment to serving every member.

Why is expanding into the East End important?

The East End is an important part of Long Island's real estate market. Bringing the East End into LIBOR creates a unified REALTOR® association serving the entire Long Island region, allowing members to better serve clients as they move throughout Long Island, pursue second homes, retirement properties, or vacation homes in the Hamptons and North Fork, while expanding referral opportunities and strengthening our collective advocacy voice.

What happens if the merger is approved?

If approved by both memberships, HANFRA members would become LIBOR members and begin receiving access to LIBOR's full range of programs, services, education, advocacy, legal resources, networking opportunities, and business-building tools. LIBOR would work closely with HANFRA members to ensure a smooth and successful transition.

Does the merger require member approval?

Yes. The merger must be approved by both organizations in accordance with their governing documents. LIBOR members will have the opportunity to vote on the proposed merger at the upcoming General Membership Meeting.

Why is the Board recommending approval?

The Board believes the proposed merger advances LIBOR's mission of serving REALTORS® and strengthening the profession. The merger creates a larger, more unified association that is better positioned to advocate for the industry, expand member opportunities, strengthen professional collaboration, and enhance the value of membership for REALTORS® across Long Island.

The Bottom Line

This merger represents an opportunity to strengthen the REALTOR® profession across Long Island by expanding advocacy, increasing collaboration, creating new business opportunities, and providing greater value to members. The Board of Directors believes the proposed merger supports LIBOR's long-term mission and respectfully encourages members to vote in favor of the merger at the General Membership Meeting.