

Working With Buyers Or Sellers When Solar Panels Are A Part of A Transaction

BUYERS

- ✓ Obtain a copy of the exact contract your client has signed.
- ✓ Determine who owns the solar system
- ✓ Determine what the transfer requirements are right away
- ✓ Request a preliminary lien search
- ✓ Request warranty details
- ✓ Obtain last 12 months of solar bills
- ✓ Obtain last 12 months of electric bills
 - Combined, this will be your buyer's monthly cost
- ✓ Obtain last 12 months of solar production and compare it to the contract
- ✓ If the system was installed less than two years ago, request information on whether the tax credit portion of the loan (if financed) was paid back to the loan.

SELLERS

- ✓ Obtain a copy of the exact contract your client has signed.
- ✓ Determine who owns the solar system
- ✓ Determine what the transfer requirements are right away
- ✓ Consider the cost of paying the solar loan/lease/ppa in full as part of the sale
- ✓ Request a preliminary lien search
- ✓ Request warranty details
- ✓ Obtain last 12 months of solar bills
- ✓ Obtain last 12 months of electric bills
- ✓ Combined, this will be your buyer's monthly cost
- ✓ Obtain last 12 months of solar production and compare it to the contract
- ✓ If the system was installed less than two years ago, request information on whether the tax credit portion of the loan (if financed) was paid back to the loan.
- ✓ Fully Complete the Residential Green Addendum and take inventory. Create a full report for the buyer's appraiser

